



Case Study

# Institute of Sports Medicine and Orthopedics Aventura, FL

## Allscripts MyWay™

ORTHOPAEDIC PRACTICE GAINS ROBUST EFFICIENCY, TIGHTER CLAIMS, THROUGH SEAMLESS TRANSITION TO ALLSCRIPTS MYWAY

Steven Gorin D.O., M.S.Ed, and owner of the Institute of Sports Medicine and Orthopedics, P.A. knew what he wanted in a new EHR and PM system. "I wanted more portability, and I wanted better access to the system," he shared. "Our old system was such a behemoth. To put a patient in the previous system was a thousand clicks."

"Now, our new system is just so much better."

### IMPLEMENTATION

The Institute of Sports Medicine and Orthopedics, P.A. was able to get up and running quickly by deploying Allscripts MyWay. Dr. Gorin opted for an approach where all equipment is hosted with Allscripts, minimizing the technology footprint at the practice. Existing templates that the practice had created with their old EHR were imported almost verbatim, making for a seamless transition to the new technology. The learning curve for Allscripts MyWay was greatly reduced due to the intuitive, user-friendly interface of the new system. "The implementation was good and quick compared to the old system," related Dr. Gorin. "We literally converted over last July, and have been on MyWay only ever since. This newer system is much sleeker and the functionality is so much easier. It is a lot easier for my office staff to work with. And it's definitely more efficient."

### A SYSTEM TAILORED TO ANY SPECIALTY

Dr. Gorin immediately noticed a difference between his old EHR and Allscripts MyWay as he explained, "If I wanted to customize the old system, I had to close out the program and open up a different program. Then I had to make my changes, save and close it, then open up the first program...again. The new system is much easier to customize and makes my practice a lot quicker, as I am able to customize it on-the-fly — all within the same program and interface."

Dr. Gorin described how he can tailor the template-free charting of Allscripts MyWay to the unique needs of an Orthopaedic practice. "As a sports medicine practice, I do not use a common problem palate," he stated. "But what is very helpful for me is the diagnosis association. I have been able to customize it within MyWay so that as soon as I bring in the diagnosis I can click quickly through everything that I need for that diagnosis."

Dr. Gorin still likes to give patients a paper copy of their prescriptions, but with the ePrescribing capability of Allscripts MyWay, he can also ensure that patients' prescriptions are waiting for them at the pharmacy when they arrive. "For the older patients that have chronic illnesses, ePrescribing is something they really appreciate," he said.



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*Steven Gorin D.O., M.S.Ed  
Institute of Sports Medicine and Orthopedics*

### CUSTOMER PROFILE:

- > Sports Medicine and Orthopedics practice
- > One physician
- > Two locations

### ROI:

- > Physician saving 5 hours per week
- > Office Manager saving 5–10 hours per week
- > A/R cycle time reduced by 35 percent
- > Full ROI achieved in less than a year

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### Institute of Sports Medicine and Orthopedics

#### EFFICIENCY DELIVERED

There are many features of Allscripts MyWay that the Institute of Sports Medicine and Orthopedics, P.A. uses to enhance each and every working day. "We are using inter-office messaging constantly," confided Dr. Gorin. "We don't lose track of information like we used to. And the remote access capabilities of MyWay are fantastic. I can actually go to Starbucks and connect through their WiFi network."

"Our claims process is definitely more efficient because it's easier to read," he continued. "We can get real-time updates as far as where things stand. We run weekly and monthly A/R reports, and we're still learning about how many other financial reports there are on the new system because it's so much easier to work with."

#### A/R CYCLE TIME HAS BEEN CUT BY 35 PERCENT SINCE DEPLOYING ALLSCRIPTS MYWAY

This new efficiency is also demonstrated by the fact that Dr. Gorin is now saving an hour per day by using Allscripts MyWay. And an office manager is saving 1-2 hours per day, because Allscripts MyWay is so intuitive to use that certain tasks can now be handled by junior staff. This is time that can be reinvested in more care-focused and strategic areas of the practice.

Dr. Gorin stated that he does feel that he has recaptured his initial investment in Allscripts MyWay through the extra efficiency that the technology affords his practice. And he added: "I think that my ROI is going to continue to grow as I get busier and continue to add to the new system."

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