



Case Study

# Cardiovascular Specialists London, Kentucky

## Allscripts MyWay

### CARDIOVASCULAR PRACTICE UNIFIES ALL INTERNAL PROCESSES UNDER ONE TENT WITH ALLSCRIPTS MYWAY

When Cardiovascular Specialists broke away from another practice, they knew they needed a new practice management system at a minimum, but they recognized an opportunity to go much further. “We were ready to go all the way, with a unified platform for PM and EHR,” related Brenda Moore, Practice Manager for Cardiovascular Specialists. “I went through quite a selection process to find a new system, and I was quite impressed with Allscripts MyWay. My favorite thing about MyWay was that I knew that it could be tailored to meet our needs.”

But fully-integrated EHR was a new experience for the practice. “You have to understand—it’s like stepping into a whole new world,” confided Moore. Allscripts worked with Cardiovascular Specialists to ensure they were comfortable with the technology and Allscripts representatives continue to provide training and updates. “We keep raising our confidence level because we learn something new every day,” Moore shared.

### SPECIALIZED CARE FOR EACH UNIQUE PATIENT

Cardiovascular Specialists used the template-free approach of Allscripts MyWay to create a system that addresses the nuances of a cardiovascular practice. Through an adaptive learning system that adjusts to the preferences of the physician using it, and intelligent navigation that presents the right information and options right when needed, Allscripts MyWay helps specialty practices to deliver customized care. “Every patient is different. But with Allscripts MyWay it’s just point and click based on the physical exam,” said Moore.

This customized care is further enhanced by drug interaction and allergy alerts that enable the physician to ensure that no critical care dependencies are missed. And the patients benefit from ePrescription functionality that empowers patients to have their prescriptions waiting for them at the pharmacy before they even leave the exam room.

### WELL-OILED PROCESSES

With Allscripts MyWay, Cardiovascular Specialists was able to streamline all internal processes. Practice staff are now scheduling patient appointments and sending automated reminders to patients all through the system. They are using Allscripts inter-office communications to coordinate patient care and address patient concerns. “It’s all in the computer,” beamed Moore. “It’s all very easy and accessible—the information flow across our practice is fantastic.”



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*Brenda Moore, Practice Manager  
Cardiovascular Specialists*

### CUSTOMER PROFILE:

- > Cardiovascular practice
- > 1 physician
- > 7 employees

### ROI:

- > Comprehensive care though unified internal processes
- > Thousands per year saved by elimination of transcription fees
- > Simplified workflow for smarter allocation of employees

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### Cardiovascular Specialists

Through MyWay EHR, Cardiovascular Specialists has eliminated transcription fees—an expense that cost the practice .10¢ per line equaling thousands of dollars per year. And the organization has been able to manage their entire records process with only one full-time employee, freeing additional staff to work in other practice-critical areas.

Cardiovascular Specialists use a third-party firm to handle billing and claims processing. The firm also uses Allscripts MyWay. The result is seamless communication between all functional areas of the practice—PM, EHR and billing—to create a holistic process that ensures patient care is maximized while maintaining a healthy revenue flow for the practice.

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